



ROYAL DANISH EMBASSY
Warsaw

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EMBASSY OF
DENMARK IN POLAND

JUNIOR COMMERCIAL ADVISOR

ECONOMIC DIPLOMACY - DEFENCE

Do you want to support Danish companies in building partnerships within the defence and security sectors in Central Eastern Europe? Are you motivated by working at the intersection of diplomacy, business, and strategic industries? The Royal Danish Embassy in Warsaw is looking for a Junior Commercial Advisor to join our Economic Diplomacy team, focusing on defence and security.

ABOUT THE POSITION

As Junior Commercial Advisor, you will assist Danish defence and security companies in entering or expanding their activities in Poland. You will help strengthen bilateral industrial cooperation, support export promotion, and contribute to strategic partnerships between Danish, Polish, and Central and Eastern European stakeholders.

Your main responsibilities will include:

- Conducting market research, policy analysis, and stakeholder mapping in defence and security sectors.
- Advising and supporting Danish companies exploring opportunities in Poland and Central and Eastern Europe.
- Planning and executing business events, delegations, and visits.
- Identifying potential partnerships and collaboration opportunities.
- Preparing briefs, reports, and communication materials for internal and external use.
- Coordinating with Danish and local authorities, industry partners, and other embassies in the region.

WHAT WE REQUIRE

- A relevant academic background (economics, political science, international relations, or similar).
- Excellent command of English and Polish, both spoken and written.
- Strong analytical and research skills.
- A proactive and structured approach to work.
- Interest in defence, security policy, and economic diplomacy.
- Recently graduated or 1–2 years of relevant work experience.

Experience in consultancy, business development, and/or defence is an advantage.

For more information:

www.polen.um.dk



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WHAT WE OFFER

- A chance to work in a dynamic diplomatic environment with a strong focus on security and defence.
- Professional development through close collaboration with Danish and regional stakeholders.
- A full-time position (37 hours per week) on a local contract
- Flexible working hours and an open, Scandinavian work culture.
- Competitive salary based on qualifications and experience.
- Employment subject to security clearance by Danish authorities.

HOW TO APPLY

Send your cover letter, CV, and proof of relevant education in English to wawambjob@um.dk no later than **November 20, 2025**. Please include in the subject line:

**“JUNIOR COMMERCIAL ADVISOR – DEFENCE: [first name]
[surname]”**

Please include the following consent in your application:

“I hereby agree to the processing of personal data included in my application for the needs necessary to carry out the recruitment process in accordance with Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016.”

For questions, you are welcome to contact Senior Defence Sector Team Leader for CEE, **Maciej Stanecki** at maciej@um.dk.

We see diversity and equal opportunities for all as key values and we welcome applications from all qualified applicants regardless their gender, age, background, sexual orientation, etc. We thank all the applicants for their interest.

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